

- How people look at prices quoted
- Reducing inventory costs
- Cyclo-Vac, producing a quality product while remaining competitive



The Satellite

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Investing in your future



Why are most people afraid of making the switch to progressive die stamping? Tooling cost. Nine times out of ten, clients look at the tooling cost first without comparing their actual part cost with the cost of a part produced in the die. If you do this exercise before looking at tooling cost, you will see the overall saving per part once the tooling is paid. The saving is often in the range of 60 to 80%.

If you are buying or producing parts valued at around \$1.00 and you have an annual consumption of anywhere between 5,000 to 10,000 pieces it's time to seriously look at alternative methods if you are not already using a progressive die. Think about it, just a 50% saving on 10,000 one dollar parts is \$5,000. If you've been using this part a few years now, think of the money saved had you invested in a progressive die.

Turn this



into this

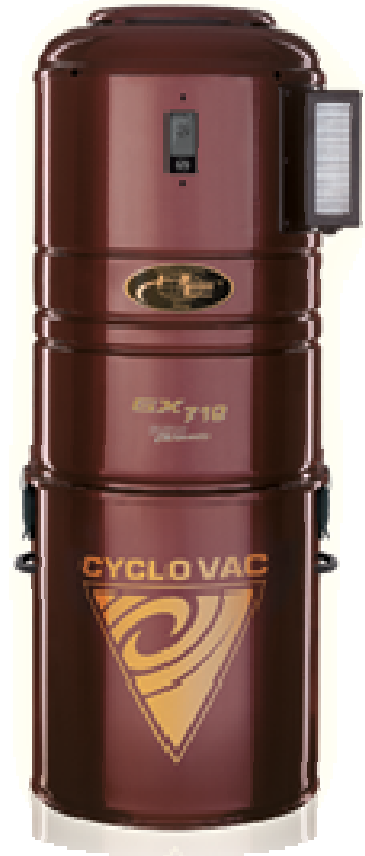
Another way of maximizing your production is to combine similar components into one versatile part or interchangeable progressive tooling.

At Métaux Satellite, our design department can help you through this process. Reduce your inventory by reducing the number of different parts used. If you manufacture using conventional methods you would end up with a part that could cost a lot more to produce. With a progressive die the part will cost the same regardless of the number of combinations of holes or bends involved.



Cyclo-Vac, a breath of fresh air...

During this economic recession, we often hear about company closures or businesses moving their manufacturing to Asia. There are some manufacturing companies such as Cyclo Vac that go the extra mile in order to help maintain business in Quebec. They not only manufacture here in Quebec, but when Cyclo Vac needs an extra hand with their production, they call on local companies to do the work rather than farm it out to other countries. With careful planning and the collaboration of the right suppliers, Cyclo Vac helps to encourage the Quebec industrial market. Métaux Satellite Inc. is one of those loyal suppliers and is happy to help maintain jobs in Canada.



ISO 9001-2008

Métaux Satellite Inc. is proud to announce that it has successfully received its renewal for ISO-9001-2008 without any minor or major nonconformities. Métaux Satellite Inc. is ISO approved since 2004. Congratulations to the entire team!

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